



Swine Nutritionist

This exempt full-time position reports to the Director of Operations. The Swine Nutritionist provides local leadership in scientific knowledge, technical support, and best practice to Topigs Norsvin USA (TNUSA) and Topigs Norsvin Canada (TNCAN). The Swine Nutritionist provides customer service and sales support; and coordinates and oversees local research and product evaluation related to the nutrition of Topigs Norsvin breeding sows, breeding boars, and commercial pigs. Specifically, this position is responsible for the feeding and nutritional recommendations of pigs raised and managed by Topigs Norsvin partners. This position requires attendance and participation in scientific conferences, trade shows, meetings with the greater Topigs Norsvin organization, and other industry events on an as-needed basis not specifically outlined in this description. This position demands an individual who is willing to collaborate with all team members to provide excellent service to TNUSA and TNCAN customers. A commitment to maintain the confidential nature of TNUSA, TNCAN, and Topigs Norsvin International (TNI) company business is essential.

ESSENTIAL FUNCTIONS

Allied Industry Support (75%-time expenditure)

- Sales and Marketing Support
 - Participate in Key Account Management teams, especially related to Global Key Accounts and integrated customer accounts.
 - Write / edit / review technical literature for use in North America including nutritional manuals, production manuals, newsletters, and other technical reports.
 - Communicate directly with the Director of Sales and Director of Technical Services to provide technical responses to customer questions, concerns, challenges, and opportunities to support the sales and technical teams.
- Provide technical service support to multiplier, InGene, and commercial producers to monitor feed and nutrition for optimum performance.

Research and Product Development (15%-time expenditure)

- Conduct and provide scientific oversight for local nutrition, nutrition related, and technical support research trials.
 - Be a member of Trial, Data Analysis Team (TDAT) to collect, analyze, summarize, and disseminate customer field data, trial data, and research data then convert to tools for support and marketing.
- Participate in Global Nutrition Platform activities.
 - Bridge the gap between the local and global nutrition team to facilitate exchange of knowledge.
 - Participate on Global Nutrition Services teams.
 - Represent Topigs Norsvin at USA scientific meetings, conferences, and trade shows.

Miscellaneous Responsibilities (10%-time expenditure)

- Assist with data collection for trials, research, and other projects.
- Duties and responsibilities may change at any time with or without prior notice.

REQUIREMENTS:

Education and experience

- MS required, PhD preferred in swine nutrition, human nutrition, comparative nutrition, or related field.
- 3 to 5 years of experience in swine production required.

Competencies

- Continuous improvement of technical skills and personal development, while expanding internal and external networks. Must stay relevant to current industry topics and ideas to include products, nutrient requirements, and novel ingredients.
- Ability to work in a fast paced and high performing environment.
- Exceptional organizational skills & ability to manage multiple projects and assignments at the same time.
- Excellent collaboration and communication skills: interpersonal, presentation (verbal and written).
- Possesses a keen understanding of the unique nutritional relationship required for proper genetic expression using a variety of feedstuffs in the North American market.
- Highly motivated, critical thinker, goal oriented and easily adapts to change.
- Computer Skills: Microsoft Office applications: Excel, Power Point, Word.
 - Preferred: BESTMIX® for Feed & Ration Formulation Software, Salesforce CRM, R or related statistic program

Work Environment

The Swine Nutritionist works in a production facility and in an office environment.

Physical Demands

This position requires the ability to move about within a production facility as necessary to support on farm research trials, data collection in production barns, and other similar tasks. Frequent bending, kneeling, and/or sitting for extended periods is required. The ability to lift 50 lbs is required.

Travel

This position is US based and requires the ability to travel among the various TNUSA and TNCAN customer and company facilities and, as such, requires a current valid driver's license. International travel will be required. Swine Nutritionist must follow the TNUSA Travel Policy guidelines. This position requires approximately 50% travel for work in the field and 25% travel for work in the offices of TNUSA, TNCAN, and TNI. Some travel will be required outside normal business hours and weekends.

Benefits

Benefits include eligibility to participate in 401(k) plan, major medical health plan, dental plan, vehicle allowance, paid time off, and any other programs and benefits that are generally available to employees of the company.

Other Duties

Please note that this job description is not designed to cover or contain a comprehensive list of duties or responsibilities. Duties and responsibilities may change at any time with or without notice.

ABOUT TOPIGS NORSVIN:

Topigs Norsvin is a pig genetics company renowned for its innovative approach to implementing new technologies and continuous focus on cost-efficient pig production. Research, innovation, and dissemination of genetic improvement are the cornerstones of the company. Continuous and strong product improvement enables clients to achieve significant added value in their production.

Topigs Norsvin is an equal opportunity/affirmative action employer. We promote excellence through diversity and encourage all qualified individuals to apply.