



## **Meat Scientist**

**This exempt fulltime position reports to the Chief Executive Officer. The Meat Scientist provides local leadership in scientific knowledge and practice to Topigs Norsvin USA (TNUSA), as well as support to the Topigs Norsvin International (TI) Research & Product Development programs. This position requires attendance and participation at scientific conferences, meetings within the greater Topigs Norsvin organization, and other industry events. The Meat Scientist coordinates and oversees local research and product evaluation projects and provides customer service and sales support. This position demands an individual who is willing to collaborate with all team members to provide excellent service to TNUSA customers. A commitment to maintain the confidential nature of company business is essential.**

### **ESSENTIAL FUNCTIONS**

#### **Allied Industry Support (Topigs Norsvin USA) – 50%**

- Identify new and foster current relationships with key allied industry personnel.
  - Especially packers, meat scientists, and animal welfare experts. Also, producers, veterinarians, nutritionists, geneticists, and others.
- Represent Topigs Norsvin USA at scientific meetings/conferences and trade shows.
  - Includes scientific and academic conferences, consumer trade shows, and internal meetings within the greater Topigs Norsvin organization.
  - Present Topigs Norsvin data and research to the scientific community.
- Sales and Marketing Support
  - Participate in Key Account Management teams, especially regarding integrated production and packer accounts.
  - Provide technical responses to customer questions and concerns and support to the sales and operations teams.
  - Collect, analyze, and summarize customer field data and convert to tools for marketing; provide data/summaries to TN international for use worldwide.
  - Write / edit / review technical literature for use in North America including nutritional manuals, production manuals, newsletters, and other technical reports.

#### **Research & Product Development (Topigs Norsvin USA) – 25%**

- Conduct/oversee research trials as per local and international business objectives.
  - Includes partner identification, budgeting, protocol development, protocol implementation, data collection/analysis/summary, and conversion of data to marketing tools for domestic sales.
  - Coordinate implementation of swine carcass composition and quality experiments; collect test animal performance and carcass data; collect muscle samples in the abattoir, packing plant or animal science meats lab; conduct laboratory analysis; statistically summarize data.

### **Global Technical Services (Topigs Norsvin International) – 25%**

- Represent Topigs Norsvin USA at the Topigs Norsvin Meat and Carcass Research Platform and play an active role on the Global Meat Group.
- Communicate market issues related to carcass and meat quality from the Americas region needing to be addressed by research groups or breeding goals.
- Provide technical service to packers and integrators in key markets and global key accounts across the Americas.
- Participate in the product and project design, data collection and analysis, and other responsibilities related to Topigs Norsvin International product and process developments.

### **REQUIREMENTS:**

#### **Education and Experience:**

- A MS or PhD degree in Meat Science, Food Science, Animal Science or related field.
- Preferred: experience within the swine genetics or allied sales industries.

#### **Skills:**

- Continuous improvement of technical skills and personal development, while expanding internal and external networks.
- Ability to work in a fast paced and high performing environment.
- Exceptional organizational skills & ability to manage multiple projects and assignments.
- Excellent collaboration and communication skills: interpersonal, presentation (verbal and written).
- Highly motivated, critical thinker, goal oriented and easily adapts to change.
- Computer Skills: Microsoft Office applications: Excel, Power Point, Word.
  - Preferred: SalesForce CRM
  - Preferred: Statistical skills, such as SAS

#### **Physical Demands**

This position requires the ability to move about within a production facility as necessary to support on-farm research trials, data collection in packing plants, and other similar tasks. The ability to lift 50 lbs. is required.

#### **Travel**

This position requires the ability to travel both domestically and internationally. Travel among the various Topigs Norsvin USA facilities requires a current valid driver's license. Persons who are required to travel must follow the Topigs Norsvin USA Travel Policy guidelines. This position requires approximately 50-80% travel.

#### **Other Duties**

Please note that this job description is not designed to cover or contain a comprehensive list of duties or responsibilities. Duties and responsibilities may change at any time with or without notice.

#### **BENEFITS**

Benefits include eligibility to participate in 401(k) plan, major medical health plan, dental plan, vision plan, vehicle allowance, paid time off, and any other programs and benefits that are generally available to employees of the company.

**To apply for this position, please send your resume and cover letter to:**

[claudia.stolley@topignorsvin.us](mailto:claudia.stolley@topignorsvin.us)