



## **Multiplication and Production Specialist**

**This exempt fulltime position reports to the Production and Genetic Services Manager. The Multiplication and Production Specialist provides support to Topigs Norsvin USA (TNUSA) multipliers and customers in all areas of production to ensure that producers optimize performance from TNUSA animals. This position provides production training and advisement to producers to identify areas for improved productivity and to continually monitor animal health and welfare. The Multiplication and Production Specialist must interact effectively with domestic and international departments, including the Operations, Sales and Accounting teams. This position demands an individual who is willing to collaborate with all team members to provide excellent service to TNUSA customers. A commitment to maintain the confidential nature of TNUSA and Topigs Norsvin International (TNI) company business is essential.**

### **Essential Functions**

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this position.

- Provide technical service support to multiplier, InGene and commercial producers to monitor production, quality control and biosecurity protocols for optimum performance.
- Train customers in all areas of production with an emphasis on TNUSA product related aspects such as AI and breeding/farrowing procedures and selection techniques.
- Liaise between the appropriate farm and TNUSA Logistics staff to resolve animal movement/placement issues or concerns.
- Analyze and track customer production data records to target areas for improvement and troubleshoot potential production issues.
- Identify areas of concern such as nutrition, health or product quality and confer with TNUSA Operations team, farm veterinary practitioners or other appropriate outside resources for resolution.
- Analyze and share SMS data with customers as a benchmarking tool to help align the customers production results with TNUSA and industry production expectations.
- Monitor inventories for changes that impact potential future sales and report those numbers to the Operations Team.
- Report production data and inventories to the Logistics Personnel for coordination of accurate on-going and future animal sales.
- Document and report to Senior Management monthly production data for multipliers including identifying potential issues/concerns.
- Assist with all research and new stocking projects as directed by TNUSA staff.

## **Competencies**

- Excellent animal husbandry skills.
- Data input, spreadsheet analysis and computer skills with general and specific software.
- Excellent collaboration/interpersonal skills.
- Superior written and oral communication skills.
- Proficient in Microsoft Outlook and Office suite programs or similar.

## **Supervisory Responsibilities**

Although this position may not carry direct supervisory responsibilities it is crucial that the Multiplication and Production Specialist be able to advise, evaluate and make recommendations concerning the performance of farm personnel. This position requires strong verbal and written communication skills in order to provide accurate data to TNUSA operations, sales, and accounting staff.

## **Work Environment**

The Multiplication and Production Specialist works in a production facility or in an office environment.

## **Physical Demands**

This position requires the ability to move about within a production facility as necessary to support farm staff. Frequent bending, kneeling and climbing for extended periods is required. The ability to lift 50 lbs. is required.

## **Travel**

This position requires the ability to travel among the various TNUSA facilities and, as such, requires a current valid driver's license. There is extensive travel required with this position and often involves overnight stays. Persons who are required to travel must follow the TNUSA Travel Policy guidelines.

## **Education and Experience**

- A Bachelor's Degree in an Agricultural related field or equivalent experience is required.
- Minimum 10 years working in the swine industry with 3-5 years sow farm managerial or sow farm supervisory experience.
- Bi-lingual preferred, though not required.

## **Other Duties**

Please note that this job description is not designed to cover or contain a comprehensive list of duties or responsibilities. Duties and responsibilities may change at any time with or without notice.

## **Benefits**

Benefits include eligibility to participate in 401(k) plan, major medical health plan, dental plan, vision plan, vehicle allowance, paid time-off, and any other programs and benefits that are generally available to employees of the company.

**To apply for this position, please send your resume and cover letter to:**  
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